

## Press Release

### **GLNS advises FSN Capital on the majority acquisition of data integration provider Lobster**

*Munich, 10 January 2023.*

The Northern European private equity investor FSN Capital has acquired a majority stake in Lobster, a leading no-code data integration platform provider.

Headquartered in Tutzing, Germany, the Lobster group offers an automation software suite that enables businesses to manage data and process automation. Its products do not require any coding or knowledge of a programming language.

Lobster offers cloud-based tools for mid-to-large-sized companies supporting data and application integration, digital process automation, and product information management. The group employs more than 250 employees, serving more than 1,500 customers across a broad range of industries.

Lobster was founded in 2002 and has delivered profitable revenue growth of more than 20% per year over the last 10 years with local presences in DACH, United Kingdom, France, Benelux, and Scandinavia.

GLNS comprehensively advised FSN Capital on this transaction with Dr Ludger Schult, Dr Daniel Epe, Eva-Maria Bayer, Jennifer Blümlein, Nadja Crombach (all M&A/Private Equity), Andreas Scheidle (Tax), Dr Anselm Lenhard and Philipp Büchler (both Financing).

In the areas of IP/IT, data protection and labour law GLNS was supported by the Hamburg law firm Leo Schmidt-Hollburg Witte & Frank (Dr. Hartwig Schmidt-Hollburg, Dr. Stefan Hennigs and Katharina Swiridoff, all IP/IT/data protection, and Dr. Tom Frank, labour law). Dr Andreas Boos from the law firm Buntscheck advised on merger control matters.

The transaction is subject to regulatory approval. The agreement was notarized with notary public Dr. Sebastian Herrler, Munich.

FSN Capital manages assets of €4 billion and regularly relies on GLNS for transactions. Most recently, GLNS advised FSN Capital on the acquisition of Bäcker Görtz.

*GLNS is an independent and internationally oriented commercial law firm with offices in Munich and London. Its lawyers specialise in M&A, corporate law, finance law, tax law and litigation.*

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